# Unbalanced Tourism Development: Concepts, Causes, Cures

Brussels, 27th of May 2025 Jan van der Borg







#### Four Big Questions for Today:

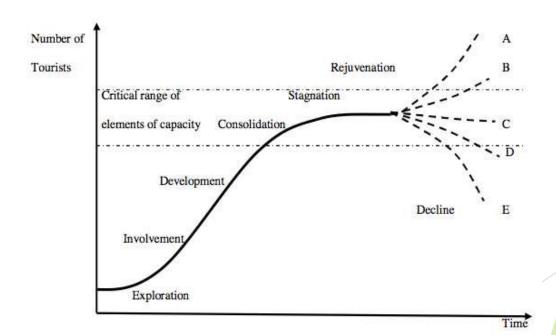
- ▶ Is tourism a "blessing or a blight" (Young 1973)?
- What the heck is unsustainable or unbalanced tourism anyway?
- ▶ Unbalanced tourism development. Who is to blame?
- ► How Can Tourism Development Become or Remain Balanced?

### Tourism. Blessing or Blight?

- The tourism market has grown almost continuously after WWII. The growth of tourism demand structurally exceeds that of the global economy.
- The positive economic effects of this growth are huge and are making the tourism industry one of the global economy's cornerstones.
- However, we now know that this growth has not only generated (collective) benefits, but also (collective) costs.
- Consequently, the awareness that there are limits to the growth of tourism, especially at the destination level, and that the mass tourism business model has become obsolete, has spread very quickly.
- Sustainable or Balanced Tourism Development as an alternative paradigm to unlimited mass tourism.



The Concept of Balanced Tourism Development. Specific Stages in the TALC (Butler 1980) or Doughnut Destinations (Van der Borg 2023)?



#### Unbalanced Tourism Development Who is to Blame?

- Ignorant and uneducated visitors? Greedy and ruthless tourism firms? Incapable policymakers? Sometimes, yes, but unsustainability is almost a 'natural' feature of tourism development.
- In fact, a destination is a hodgepodge of some private and many public natural and cultural goods, public spaces, public services and public facilities, also called commons, that are very difficult to allocate effectively by just relying on the market or on improvisation.
- ▶ On one hand, there is tourism capital that is left to just perish.
- On the other hand, the Tragedy of the Ccommons prevails: an almost unavoidable drive of individuals to use these commons free of charge and, hence, excessively.
- Under- and Overtourism are both socially and economically undesirable.

## Persuing Balanced Tourism Development?

- Hence, the quest to an optimal use of tourism capital is of the utmost importance. No miracle cure, but a cruise ship that slowly changes direction.
- Towards an innovative tourism development where inhabitants and *local* entrepreneurs always come first and where quality always come before quantity. The UNWTO definition of sustainable tourism needs a revision which is more than just symbolic.
- Towards destinations where ALL collective benefits and costs are considered and constantly monitored and form the foundations of all policies, including a tourism development policy that is firmly anchored in all other policies.
- ► Towards a business model in which added value and longterm competitiveness based on quality rather than on price are more important than short term successes.

#### What else can be done to assure that tourism development becomes or stays a blessing for a destination?

**Undertourism** requires an almost classical package of intervention: product development, positioning of the product, promotion, and so forth. But be aware of the limitations of tourism development right from the start.

Fighting *Overtourism* is one of our principal challenges today. More concretely:

- Create a monitoring system or observatory that produces indicators, presents thresholds, and formulates protocols for tourism policy.
- Determine the tourism carrying capacity of the destination, not as some magical number, but as an important input for tourism development strategies.
- Visitor management and selective marketing policies, that may include reservation system, ICT that make destinations smarter, optimal trourism taxes.

Bottom line: tourism is way to important to be left to improvisation or the market, as is now often the case. And European tourism deserves something similar to an Industrial Policy.